

How to succeed with our product.

You have decided to try the product. The FIRST thing you must do is print off the health chart from the website and fill out the before conditions. Most people forget they had challenges after the problem goes away. Make sure you take a before picture, even if you are NOT going to use the facial spray. Your body can repair from the inside out though it will take a little longer.

COMMIT to three to six months on the product. This is because blood cells are created new in about three months and other organs take longer. It took you years to break your body, it will take a little time to recover. If you are going to commit, then ordering a quarterly package is the lowest price because you get an extra bottle.

Spray your face three to five times a day if using the spray. Swish a half a cap (1/2 teaspoon) four times a day at a minimum. Swish for two or more minutes before swallowing. The bottles will last about 30 days at this rate. If you have additional needs or are into sports, then increase your dosage as needed. A teaspoon before, each hour, and after exercising works best.

Pay attention to your results. Some things are subtle such as better memory, less brain fog, improved concentration, improved endurance, and many more little things pointing to an improved overall condition.

Expose the product. The most effective method is to call someone and ask them if they will take 10 minutes reviewing the website and ask if they will provide their opinion. If you already have a personal testimony, tell them what the product has done for you.

Send them to the MagicH2o website and instruct them to review the home page and watch the two-minute and seven-minute videos on the home page. Set a time to call them back or watch the video together. (Mass mailing your website is not very effective. Contact your prospect first.)

All people will know what the product does after reviewing the webpage if they have watched the two videos. When you contact them, assume the sale, and ask if they want to try one bottle for \$65, one of each for \$100, or get a three-month supply with an extra bottle for \$300.

Answer their objections or questions. It is best to contact your upline in a three-way call to have them answer the questions. Most of their questions will be about glutathione impacting some condition. Do not make claims but show them the link to the research on the website. Point out there are over 170,000 clinical studies on glutathione. Put in their concern after glutathione on the research website and point out the clinical studies. As example put a space then Alzheimer after glutathione. Point out there are over 2000 clinical studies.

Point out the "Health Chart" link and encourage them to print and fill it out before starting to use the product. Point out the "How to Use" link so they know how to use the product.

Encourage them to commit to using the product for three to six months so there is time for the cells in the body to change.

Teach everyone to get three personal customers on monthly home delivery to cover a bottle of product each month. DO NOT COMPLICATE the business. Everyone will have at least three individuals they want

to help with this product as they experience the benefits. You may need more than three customers before you get three committed customers using the product every month.

When you are ready to move on with the business check out the “Tools” link. Watch the “Team Website” video first. This video may not match the website because we constantly update your team site. The “Website Usage” link will show you how to integrate with the company and other tools like Facebook and the company APP.

Explore the other tools for deeper insight into the compensation plan and marketing.

#### Major Success Tip

If you are using the MagicH2o website correctly with your link, you can visit most pages and copy the link to that page. You can then send the link to your prospective customer, and they will be taken directly to that page still coded to you. The reason this is important is because most people need to be exposed about seven different ways to something new before you catch their attention. If you combine this approach, coded flyers, the eBook, Facebook, and sending out videos from your company APP you will have about 100 different things you can send to your potential customers.